

# **Shelby County Telemedicine RFP Questions and Response**

## **Request for Proposal**

### **Shelby County Government**

#### **Purchasing Department**

160 N. Main, Suite 550

Memphis, TN 38103

*Issued: April 4, 2013*

**Due: April 26, 2013 no later than 3:00 P.M. (Central Standard Time)**

#### **RFP #13-003-63**

#### **Telemedicine Services**

#### **Shelby County Employee Benefits**

1. Do you wish to include services for Behavioral Health and Naturopathic Consultations or Diagnostic and Informational Consults with M.D.s only?

No. Please do not include services for Behavioral Health or Naturopathic Consultations. The County wishes to have Diagnostic and Informational Consults with M.D. only.

2. The proposal States Section IX on Page 14 the following statement regarding Scope: Proposers must respond and comply with all of the services listed on Proposal Tech's website ([www.proposaltech.com](http://www.proposaltech.com)). The Proposer may not submit a proposal for services not listed in the above request. Proposer must include a copy of their responses to The Segal Company's Questionnaire in this RFP. If there are additional complementary services that might if offered defer the cost of the telemedicine benefit to the County or its employees, may those be included in the response.

Yes. Additional complementary services that might benefit the County or its employees are welcomed in your response.

3. Do you require bi-lingual support?

Not at this time.

4. In the past 12 months, how many Dr. Office Visits were processed through your health plan?

Please see the excerpt taken from the “Consultative analytics” report and posted 4/18/2013.

5. What was the average cost to your health plan per Dr. Office Visit?

Please see the excerpt taken from the “Consultative analytics” report and posted 4/18/2013.

6. In the past 12 months, how many Emergency Room Visits were processed through your health plan?

Please see the excerpt taken from the “Consultative analytics” report and posted 4/18/2013.

7. What was the average cost to your health plan per Emergency Room Visit?

Please see the excerpt taken from the “Consultative analytics” report and posted 4/18/2013.