



Shelby County Tennessee

Mark H. Luttrell, Jr., Mayor

Questions & Answers #5

Issued: July 11, 2016

RFP 16-005-78

Random Drug Screenings for Specialty Court Participants

TO ALL PROSPECTIVE BIDDERS:

The following questions were submitted by a potential vendor. Our answer is listed in red below:

Q1. On page 24 the Proposal Presentation stipulates that the package containing the bid and associated copies should be labeled "CONFIDENTIAL, ELECTRONIC MONITORING, RFP #16-005-78". Is "Electronic Monitoring" a typo? If so what would the County like the package label to read? **Yes is a typo. It should read "CONFIDENTIAL, RANDOM DRUG SCREENINGS FOR SPECIALTY COURT PARTICIPANTS, RFP #16-005-78".**

Q2. Page 4, section II #7 - Regarding the vendor number and EOC certification, if the vendor utilizes a subcontracted laboratory, does the laboratory also have to have a vendor number and/or EOC certification? **No** Or just the primary bidder? **The primary bidder.**

Q3. Can the County please clarify: is the use of an LOSB a mandatory requirement for this solicitation, or just preferred? **It is not mandatory, it is however encouraged. If you will try to obtain credit for using a LOSB, they will have to be a registered vendor and must have a EOC certification number.**

Q4. Page 11, section IX 1.d and page 15 section IX 8.e: Regarding the random testing calendar, will the County allow for historical call-in and/or no-show data in place of a detailed historic testing calendar? **No** Also, as the required feature is for random testing, will the County accept a vendor's application that does not show the exact date that the donor will be coming in for future testing (i.e. it will only appear on the calendar for the day testing is scheduled/the donor will be notified the morning that they call in)? **No**

Q5. Page 12 section IX 3.h: Does the County anticipate that donors will frequently be paying for their own tests? **Yes.** How will vendors know which donors are paying for their own tests? **The court will notify the vendor when clients are paying for tests.**

Q6. Page 12, section IX 5.c: Regarding the "second screen" requirement, can the County please explain why they believe a second screen by immunoassay is necessary? **The second screen is the confirmation, not another immunoassay.** Would the County consider a vendor offering a single immunoassay screen with confirmation by GC-MS or LC-MS/MS available upon request following the initial result? **Yes** This would be a more cost effective option and would provide a more timely results turnaround for the County.

Q7. Page 13, section IX 5.d: Will the County allow vendors to report results within 24-48 hours after sample receipt at the laboratory (screen only)? **Within 24 hours of receipt.** And 48-72 hours after sample receipt at the laboratory (or after confirmation request) for confirmed results by GC-MS or LC-MS/MS? **Yes**

Q8. Page 13, section IX 5.g: Will the County consider alternate cut-offs to the ones proposed in Table 1, as long as they are industry standard and acceptable per the laboratory's licensure/certification? **Possibly, depends on what they are.**

Q9. Page 14, section IX 5.h: Will the County consider specimen validity testing that includes nitrates instead of oxidants? **Yes**

Q10. Page 14, section IX 6: Will the County consider an electronic COC where in some of the donor demographic data is included on the printed COC, but others (such as case manager) are only saved in the vendor's system and not on the printed COC? **Yes**

Q11. Page 14, section IX 7.c: Regarding the "data analysis to discern new use from residual use," is this just in reference to marijuana (THC), for which a THC/creatinine ratio will be provided by the laboratory? **This is for all drugs tested.**

